



# **Connect With A Community of Nearly 60,000 Adult Swimmers**

More than 65 percent of U.S. Masters Swimming members report they're more likely to buy a brand that's advertised in SWIMMER magazine.

**SWIMMER** is the trusted expert and definitive media resource for U.S. Masters Swimming, offering the latest information about technique, personalities, events, lifestyle, health, and equipment for fitness, competition and triathlete swimmers.

# **U.S. Masters Swimming Member Demographics**

» Age	18 to 100+ (average age 49)
» Male	52.4%
>> Female	48.6%

# **Qualified Consumers**

>> College degree or higher	ó
>> Household income over \$100,00055.2%	ó
» Own their home	ó
>> Primary decision maker in household	ó
» Purchase products via Internet	ó

# **Purchasing Power**

Each year, USMS members collectively purchase:

- >> 134,820 swimsuits
- >> 104,580 pairs of goggles
- >> 100,380 pairs of athletic shoes

# **Typical Products Purchased**

- >> Swimming equipment (fins, paddles, buoys)
- >> Dryland training equipment
- >> Athletic apparel and equipment (triathlon, cycling, running, yoga)
- >> Vitamins
- » Sports watches
- >> Specialty shampoos
- >> Financial products

# **Other Athletic Interests**

- » 64% of USMS members belong to a gym
- >> 64% weight train
- >> 76% run, hike, cycle, or practice yoga

# Top Reasons Why Swimmers Join USMS

- » Subscription to **SWIMMER** magazine
- >> Partner discounts
- » Opportunity to compete in USMSsanctioned events
- » Opportunity to participate in USMS fitness programs
- » Access to over 1,000 local Masters groups
- » Access to committed coaches
- » Subscription to monthly newsletter, STREAMLINES
- » Many different volunteer opportunities at the local and national levels
- » Insurance when participating in USMS activities
- » Daily online workouts posted by seven different coaches
- » 81% of members agree that SWIMMER strengthens their personal connection to swimming
- » 60% of members use SWIMMER product reviews to help them make purchasing decisions



# **Premium Placements and Spreads**

	1x	3x	6x
Back Cover	\$9,710	\$9,450 .	\$9,200
Inside Front Cover	7,540	7,250 .	6,980
Inside Back Cover	6,530	6,300 .	6,050

# **Color Rates**

	1x	3x	6x
2-page spread	\$10,670	\$10,420	\$10,190
Full page	5,480	5,210	4,940
1/2 page	3,490		3,150
1/4 page	1,940	1,680	1,450
Mini Ad 2 (2.25" x 4.625").	1,070		910
Mini Ad 1 (2.25" x 2")	590	550	510

# **Black & White Rates**

	1x	3x	6x
2-page spread	\$7,270	\$7,020	\$6,910
Full page	. 3,130	2,960	2,820
1/2 page	. 1,850	1,770	1,660
1/4 page	. 1,370	1,280	1,220
Mini Ad 2 (2.25" x 4.625")	960	880	790
Mini Ad 1 (2.25" x 2")	480	440	390

# **Inserts and Special Sections**

Contact advertising director for rates.

# Reprints

Advertising and editorial reprints are available.

# **Commissions**

Recognized advertising agencies providing complete print-ready materials are allowed 15 percent commission on gross billing space, color, and position, provided the account is paid within 30 days.

# Advertising Sales/Materials, Sponsorship Opportunities

Jay Eckert, Sr. Director, Membership and Business Development

**T:** 941-556-6284

E: partners@usmastersswimming.org U.S. Masters Swimming 8388 South Tamiami Trail, Suite 221 Sarasota, FL 34238

# **Editorial Questions**

Daniel Paulling, Editor-in-Chief

T: 941-556-6281

E: dpaulling@usmastersswimming.org U.S. Masters Swimming 8388 South Tamiami Trail, Suite 221 Sarasota, FL 34238 2-PAGE SPREAD

Trim Size 16.25" x 10.875"

Bleed Ads 16.5" x 11.125"

Non-Bleed Ads 15.25" x 9.5"

**FULL PAGE** 

Trim Size 8.125" x 10.875"

Bleed Ads 8.375" x 11.125"

Non-Bleed Ads 7.125" x 9.5"

1/4 PAGE Horizontal 7.375" X 2.187"

1/2 PAGE Horizontal 7.375" X 4.625"

1/2 PAGE Vertical 3.5" X 9.5" 1/4 PAGE Island 3.5" X

4.625"

Mini Ad 2 Mini Ad 1

"... The full range of articles you present offer something for everyone, from technique, to shopping for the best goggles, to a historical and social look at swimming.

...Thank you!"

# PRODUCTION SCHEDULE

# January-February

Ad Sales Close: November 3
Materials Due: November 7

# March-April

Ad Sales Close: January 2 Materials Due: January 7

# May-June

Ad Sales Close: March 2 Materials Due: March 6

# **July-August**

Ad Sales Close: May 1 Materials Due: May 7

# September-October

Ad Sales Close: July 1 Materials Due: July 7

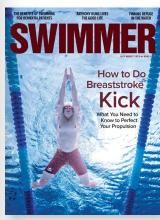
# **November-December**

Ad Sales Close: September 1 Materials Due: September 8













# SIX OPPORTUNITIES TO REACH CONSUMERS WHO BUY YOUR PRODUCTS AND SERVICES

training and technique advice from USMS's top coaches, as well as informationon health, wellness, fitness, personality profiles, physiology, and other topics. Swimrelated products are evaluated in our product testing department, Swim Bag. Our members rely on Swim Bag for guidance when making their purchasing decisions.

**SWIMMER** also provides you with a great way to reach the largest organized community of Masters swimmers in the U.S., many of whom participate in a wide variety of sports and activities.



# **MECHANICAL REQUIREMENTS**

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Publication Trim Size: 8.125" x 10.875"

Advertisement Size	Width	Depth
2-page spread		
• trim size	16.25"	10.875"
• bleed ads	16.5"	11.125"
• non-bleed ads	15.25"	9.5"
Full page		
• trim size	8.125"	10.875"
• bleed ads	8.375"	11.125"
• non-bleed ads	7.125"	9.5"
1/2-page horizontal	7.375"	4.625"
1/2-page vertical	3.5"	9.5"
1/4-page horizontal	7.375"	2.187"
1/4-page island	3.5"	4.625"
Classifieds Mini Ad 1	2.25"	2"
Classifieds Mini Ad 2	2.25"	4.625"

Printing Method: Web offset Binding Method: Saddle-stitched

Line Screen: 150 lpi

Rotation of Colors: Black, cyan, magenta, yellow

### SUBMISSION OPTIONS

**Digital Ad Submissions:** All digital ad submissions must comply with the requirements listed below.

**Ad Design Services:** Should you require assistance in creating an ad, the publisher can provide design and copywriting services at trade rates. To discuss this option, call 941-556-6284 and speak with our advertising director at least two weeks prior to the materials due date.

"I love being a member of USMS.

It connects me to swimmers, a great thing because I love the water—and always have.

The magazine is wonderful; interesting—sometimes provocative—and always enjoyable to read."

### REQUIREMENTS FOR DIGITAL AD SUBMISSIONS

Acceptable Media: Email, Dropbox

Acceptable Formats:

· PDF (preferred format)

Illustrator EPS:

- Compatibility: Adobe CC (or prior)

- All text must be converted to paths.

(SELECT ALL, then under TYPE, drag down to CREATE OUTLINES.)

- All colors must be converted to CMYK.

(SELECT ALL, then under FILTER, drag down to COLORS: CONVERT TO CMYK.)

- Transparent objects must be flattened.

(SELECT ALL, then under OBJECT, drag down to FLATTEN TRANSPARENCY.)

- All image files must be embedded.

- Preview: 8-bit Macintosh

TIFF (use only if PDF and Illustrator EPS are not available):

- Image must be 300 pixels/inch and match ad dimensions at 100% scale.

- Note: Type in TIFFs tends to be out of focus. Use this format only as a last resort.

NOTE: Native files (PageMaker, InDesign, etc.) will not be accepted.

All ads created using page layout programs must be converted to an Illustrator EPS file according to the specs above. Otherwise, film will be required. If you are uncertain about any aspect of the conversion process, please call 941-556-6284.

# PROOFS (REQUIRED ON ALL ADS)

Color Ads: One color proof is required

Black-and-White Ads: One black-and-white proof is required.

# **ADDITIONAL ITEMS TO NOTE**

**Two-Color Ads:** Must be prepared in accordance with the four-color process requirements. Do not use spot colors.

**Oversized/Undersized Ads:** All ads must be sized according to the mechanical requirements for *SWIMMER*. The publisher reserves the right to reject ads or, when possible, to resize materials and to charge for those services involved if correct size ad is not provided by materials deadline.

**Blueline Charges:** A blueline charge of up to \$150 will be applied if proper submission is not received by materials due date. *Previous advertising material will be repeated if submission is not received in time for blueline insertion.* 

**Storage of Reproduction Material:** Original reproduction material left in publisher's possession is destroyed 12 months from date of issue unless publisher is notified in writing as to its disposition.